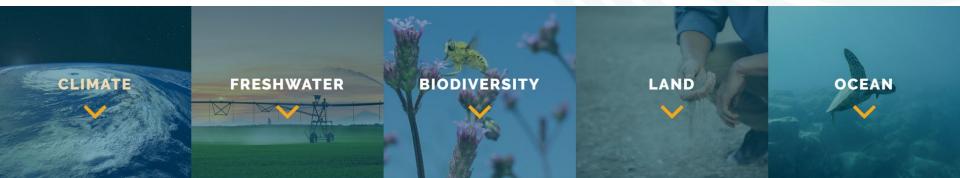


SBTN Corporate Engagement Program Learning Session March 28, 2024



Agenda

- 1. 2024 development timeline
- 2. Self Assessment Tool
- 3. Train the Trainer
- 4. Pilot updates and insights
- 5. Knowledge management
- 6. Ursus case study
- 7. Q&A



Welcome!

- Rename yourself: Name Org
- This session is being recorded.
- Please keep yourself on mute.
- Put your questions in the chat.
- We will be sharing the slides and recording after the call.



SBTN Development Timeline



What can companies use today, and what updates can be expected?



What should companies be doing now?

Get ready to submit targets! Work on Steps 1 and 2, checking your work using the Self Assessment Tool.

- Because of the time it takes to gather data, we encourage companies to get going now, using the <u>Self-Assessment Tool</u> to check their work on Steps 1 and 2.
- We will open up the queue for a limited number of companies outside of the pilot group to submit targets in July 2024. Pre-conditions for companies in that group are: they have completed Steps 1 and 2, have strong human rights policy, have leadership buy-in, and have internal capacity and/or consultant help to progress effectively.
- Companies using the current methods for Steps 1, 2, and 3 Freshwater will be able to submit those for validation in July if they want. Or they can wait for V1.1 if preferred. There will be a 6 month grace period to use older method versions once new versions are published

Best practices: Preparing to set science-based targets for nature

Internal collaboration is critical

- Develop nature strategy with clear definition and ambition – integrate SBTs therein, align with climate strategy
- Gain support from leadership use <u>SBTN pitch deck</u>
- Coordinate internally (e.g. procurement)

Data and Tool Expertise (in-house or consultant help)

Dedicate a project manager

- Set dedicated budget
- Set realistic timeline for next steps
- Dedicate time to engage local stakeholders

- Environmental pressure data and tools build on previous materiality screenings, SBTi target setting, TNFD risk assessment, etc.
- State of Nature tools, datasets, and <u>SBTN toolbox</u>
- Big data management
- Upstream visibility and relationships with suppliers at material locations, start with <u>HICL</u>
- Expertise in life cycle assessment and footprinting
- Spatial analysis, GIS capability



Self Assessment Tool: Steps 1 and 2





Why This Tool?

Who Is It For?

Co-developed by SBTN and BSR, your company can use this tool to work through or check your existing work on Steps 1 & 2, as well as to prepare your submission to SBTN on Steps 1 & 2.

The tool is also helpful for internal coordination between corporate teams, business functions and external consultants. For companies and supportive organizations looking to assess their level of readiness on Steps 1 & 2, and to check what is needed before moving onto Step 3.

This is an excel tool, accessible here: https://sciencebasedtargetsnetwork. org/step-1-2-self-assessment-tool-f orm-cep-member/

NOTE: This tool is not publicly available yet. By accessing it, you agree to maintain confidentiality of the tool and understand that it is still subject to change.

Tool features:

STEP 1a STEP 1b STEP 2a STEP 2b STEP 2c STEP 2d

Step 1 & 2: A tab for each sub-step with self-assessment questions per requirement, including interpretation guidance and validation criteria which companies can follow to tailor their responses.



Readiness Status Check: A step which automatically calculates users' readiness to submit for validation



Prepare for Validation: A tab outlining next steps for users after confirming readiness for validation.

Train the Trainer



Aim

To build understanding of SBTN approach and methods so that users can confidently engage with companies on SBTs for nature.

Format

Modular webinars: live sessions and collateral materials that can be used to engage companies.

Comprehension tests: **required** for Referral Program members, **optional** for all other partners. These tests will be launched later in 2024.

Audience

Designed to train SBTN NGO partners and service providers in the Referral Program who work with companies on SBTs for nature.

CEP members will have access to training materials for visibility. Invites to upcoming trainings will be shared.

What does the program cover?

Initially, the program will be made up of five modules meant to be completed in sequential order:

Module 1	General Overview	 Introduction to the Train-the-Trainer program and curriculum Overview of SBTN and SBTs for Nature, key concepts and the business case 				
Module 2	Step 1: Assess	 Detailed guidance on conducting a materiality screening and value chain assessment with companies 				
Module 3	Step 2: Interpret & Prioritize• Detailed guidance on determining target boundaries, rankin locations, prioritizing and evaluating feasibility					
Module 4	Step 3: Freshwater	 Detailed guidance on measuring & setting freshwater targets; target validation and disclosure 				
Module 5	Step 3: Land	 Detailed guidance on measuring & setting land targets; target validation and disclosure 				



Speakers Bureau



Speaker's Bureau

- SBTN is getting many requests to present (at high level) for corporate and other audiences.
- We are establishing a <u>Speaker's Bureau</u> to help meet this need.

Please consider signing up: <u>SBTN Speaker's Bureau Signup</u>

- Speakers can use <u>Pitch Deck</u>, which has detailed speaker notes
- By joining bureau, you agree to do at least one presentation, either from an opportunity we send out to the bureau list (first come, first served), or one of your own choosing.

Target Validation Pilot: Lessons Learned



PROOF-POINTS FROM PILOT COMPANIES

Opportunities beyond risk mitigation

"These methods provide value in the form of risk mitigation – identifying risk along the supply chain – as well as improved reputation, and competitive advantage."

Measurable benefits

"Having credible nature targets leads to easier access to credit and financing."

"We are planning to save costs due to water use efficiency."

Raising ambition

"A no conversion commitment is far beyond our current no deforestation commitment and is a huge change that will come through SBTN."

Catalyst for change

"This approach is a first step towards a standardisation of how nature is integrated into companies' strategies. It's an enormous step forward."

Interoperability with other frameworks

"By doing SBTN you are paving the way for other frameworks - at least from a data perspective, the process is extremely rigorous and science-based."



QUESTIONS?



SBTN Knowledge Management



Off the Shelf Resources for You:



Contact us at: corporate-engagement@sciencebasedtargetsnetwork.org



Ursus Case Study



What is it?

- A narrative of a company (Ursus Nourishment) progressing through Step 1 v1 of SBTN's methods including data collection and analysis with data based on a real company
- Broken up into Step 1a: Materiality Screening and Step 1b: Value Chain Assessment. Further refined by 9 "tasks" to progress through Step 1.
- Steps 2 and 3 of this case study planned to be released in July.



Who is it for?

- For companies and supportive organizations looking for an example of a logical flow of data collection and analysis through Step 1.
- Tool is accessible here:
 - https://sciencebasedtargetsnetwork.org/wp-content/uplo ads/2024/03/Step-1-Ursus-illustrative-example-standalo ne-20240320.docx

NOTE: This tool is not publicly available yet. By accessing it, you agree to maintain confidentiality of the tool and understand that it is still subject to change.



Step 1a: Materiality Screening

Task 1: Define your organizational boundary

- The organizational boundary establishes the scope of activities, both direct operations and upstream activities, to include in the Step 1 materiality screening and value chain assessment. This step is key as it determines the broadest potential scope of activities included in target setting.
- In SBTN Step 1 v1, the organizational boundary can be defined via **Financial control**, **Operational control**, or **Equity control**.
- In the Ursus case study, we use the organizational boundary, based on all sites and activities over which it had full operational control

Task 2: Identify your direct operations and upstream activities

- The team decided to use the SBTN Materiality Screening Tool (MST). To use the tool, the team first needed to classify its business activities using the International Standard Industry Classification (ISIC).
- If using another industry classification, the MST has a "Crosswalk ISIC-NACE-GICS" tab.

Step 1a: Materiality Screening

Task 3: Identify high-impact commodities and threatened and trade-regulated species in your activities



Task 4: Screen for materiality

			Ecosystem use and use change				Resource Use		Pollution			
Associated commodity		Production process	Land use and land use change		Freshwater ecosystem use and use change		Water use		Water pollutants		Soil pollutants	
	ISIC Group		Indexed pressure score	Materiality rating	Indexed pressure score	Materiality rating	Indexed pressure score	Materiality rating	Indexed pressure score	Materiality rating	Indexed pressure score	Materiality rating
Cocoa, sugarcane, almonds	Growing of perennial crops	Small-scale irrigated arable crops	9.0	1	8.0	1	8.0	1	7.0	1	6.0	1
Corn, soybeans	Growing of non-perennial crops	Large-scale irrigated arable crops	9.0	1	9.0	1	9.0	1	8.0	1	7.0	1

Task 5: Refine the results to reflect your company's activities

Refining results could mean a variety of things, such as evidencing a production process linked in the upstream MST is not relevant for your specific company. For simplicity, the Ursus team does not do any such refinement.

Step 1b: Value Chain Assessment

Task 6: Select business units for target setting

- Companies with complex operations may focus on discrete parts of their business in the Step 1b assessment and the use of science-based target-setting methodologies in Step 3. These discrete parts, known as business units, correspond to geographic regions, industries, or brands.
- In the Ursus case study, we do not use the business unit approach.

Task 7: Identify volumes and locations in your operations

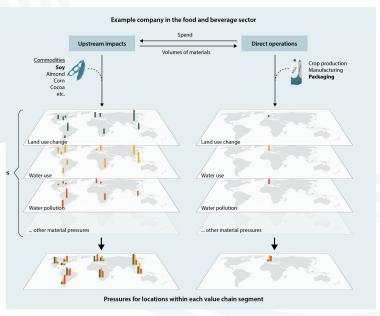
	Commodity Quantity sourced (metric tons)		Sourcing location	Supply chain nodes to include in assessment	Certainty of activity location		
	Сосоа	4,500	Côte d'Ivoire, Ecuador, Ghana	Raw production	Sourcing countries known and verified		
	Corn/maize	30,000	United States	Raw production	Sourcing countries known and verified		
Instroom	Soybeans	45,000	Argentina, Brazil, India	Raw production	Sourcing countries known and verified		
Upstream	Sugarcane	10,000	Brazil, India	Raw production	Sourcing countries known and verified		

Step 1b: Value Chain Assessment

Task 8: Quantify the environmental pressures of your activities

- We provide examples of how to structure the data to maintain links between unique operational sites, activities, and locations, and provide estimates for each material pressure.
- We also provide examples of data sources and tools to obtain necessary information for environmental pressures (SBTN toolbox is a good place to start).

	Commodity	Quantity sourced (metric tons)	Sourcing location	Land use (km²)	Land use change (km²)	Water use (m³)	Climate change (tCO ₂ - eq) *All are from LULUC unless specified	Water pollution (kg P)
	Cocoa	1,500	Côte d'Ivoire	29	1	6,000	15,690	11,600
		1,000	Ecuador	18	0.24	4,000	5,560	7,200
		2,000	Ghana	35	0.38	8,000	20,290	14,000
	Corn/maize	30,000	United States	27	0.38	1,890,000	29,100	10,800
	Paperboard (pressure estimates do not include timber production, which is recorded separately below)	17,500	United States	4	0	154,000	23,931	299
	Soybeans	10,000	Argentina	36	4	50,000	18,400	14,400
stream		25,000	Brazil	73	5	25,000	46,000	29,200
		10,000	India	96	3	230,000	28,700	38,400



Step 1b: Value Chain Assessment

Task 9: Assess the state of nature in each geographic location

		Basic	information		SoN,			SoNa
	Commo	odity Quantity sourced (metric tons)	Sourcing location	Ecosystem integrity (SoN ₂ for land use)	Percentage of landscape not intact (2021) (SoN, for land use change)	Water availability (SoN _p for water use)	Water pollution (SoN, for water pollutants)	Species STAR ₍₇₎
Map Satellite Ecoregion Blome Protected Realms Home About	Сосов	1,500	Côte d'Ivoire Africa, West Coast basin Ecoregion: Eastern Guinean forests (11)	0.953	2.24	1	2.5	836.54
THE CONTROL OF A		1,000	Ecuador Babahoyo basin Ecoregion: Western Ecuador moist forests (516)	0.948	5.11	1.5	3	720.14
Parent for economic come or of the second se	Upstream	2,000	Ghana Africa, West Coast basin Ecoregion: Eastern Guinean forests (11)	0.953	2.24	1.5	2.5	600.36
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Leasts	Dago Maria							



